

PeopleSoft Consulting Firm Beacon Application Services Acquires Newmerix Business

To Market Newmerix's Automate! Application Management and Test Suites for Oracle's PeopleSoft Enterprise Applications and E-Business Suite

FRAMINGHAM, MA, June 25, 2009 — [Beacon Application Services Corporation](#), a leading integrator of [Oracle PeopleSoft Enterprise Applications](#), today announced the acquisition of the majority of the global assets of [Newmerix](#), including its Automate! [application testing](#), [management](#) and [control](#) suites for Oracle's PeopleSoft Enterprise Applications and [E-Business Suite](#).

Financial terms were not disclosed. Separately, Beacon has hired former Newmerix staff for product support, consulting and development roles. In addition, all Newmerix PeopleSoft customers have been returned to active maintenance status and will remain on maintenance at no charge until July 31st, 2009.

[Newmerix Automate!](#) is the only comprehensive application lifecycle management suite designed to strategically manage the entire lifecycle of change across PeopleSoft application environments. It enables IT organizations to reduce operating costs and exceed the demands of their user business partners. No other approach delivers testing, configuration management, change management and release management as effectively or efficiently as Newmerix Automate.

"We are excited about this development," said Steve Carroll, CIO for [The Rockefeller Group](#), which is both a Beacon and Newmerix customer. "Beacon provides us with excellent service. It helps ensure our Oracle applications are meeting the needs of our organization. We look forward to Beacon's high level of support and technical excellence applied to Newmerix."

Beacon, an Oracle Advantage Certified Partner, began working with PeopleSoft application customers in 1993 and is one of the most experienced providers of PeopleSoft consulting services, with nearly 300 customers. Its [full range of services](#) include package evaluation and implementation of best practices within the PeopleSoft applications, supported by project management, technical, upgrade and value-add services.

"The Newmerix offerings are excellent products specifically designed to integrate tightly with the PeopleSoft/PeopleTools environments," said Dan Maude, president of Beacon Application Services. "Our first job is to reach out to Newmerix clients to optimize their existing investments, while bringing significant additional value by leveraging our deep knowledge of PeopleSoft business processes and technology. With this acquisition, our customers will benefit from immediate access to a broad range of product solutions, in effect offering "services as packaged software" while also receiving the highest levels of service and trusted advice to which they are accustomed."

Further detailed information about Beacon or Newmerix is available by emailing Dan_Maude@beaconservices.com.

About Beacon Application Services (www.beaconservices.com)

Beacon Application Services is a leading integrator of Oracle PeopleSoft Enterprise application software. With nearly 300 successful implementation and upgrade projects in the past fifteen years, Beacon has developed an outstanding reputation for customer satisfaction. Headquartered in Framingham, Mass., Beacon has over 100 Certified Consultants nationwide specializing in PeopleSoft applications, including Human Capital Management, Financials and Supply Chain.

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