

## **Beacon's Newmerix Automate Suite Achieves Oracle Validated Integration With Oracle's PeopleSoft Enterprise 9.1**

**FRAMINGHAM, MA, Nov. 15, 2010** -- [Beacon Application Services Corporation](#), a leading integrator of [Oracle's PeopleSoft Enterprise Applications](#), today announced that Beacon's Newmerix Automate Suite 3.1 has achieved Oracle Validated Integration with Oracle's PeopleSoft Enterprise 9.1.

“A PeopleSoft Enterprise change management solution is crucial to managing mission-critical PeopleSoft Enterprise applications efficiently and effectively,” said Dan Maude, president of Beacon Application Services, which acquired Newmerix in 2009. “Achieving Oracle Validated Integration for our PeopleSoft Enterprise solution is extremely beneficial to our customers and prospects. This validation establishes our commitment to deliver well integrated and comprehensive change management solutions for Oracle's PeopleSoft Enterprise applications.”

“The Oracle Validated Integration applies a rigorous technical review and test process,” said Kevin O'Brien, senior director, ISV and SaaS Strategy, Oracle. “Achieving Oracle Validated Integration through the Oracle PartnerNetwork gives our customers confidence that the integration between Beacon's Newmerix Automate Suite 3.1 and Oracle's PeopleSoft Enterprise 9.1 applications have been validated and that the products work together as designed. This reduces risk and improves the implementation cycles for our joint customers.”

By achieving Oracle Validated Integration, Beacon is able to provide its customers with standards-based product integrations tested and validated by Oracle. Beacon and Oracle customers benefit from improved risk management and smoother upgrade capability, leading to lower cost of ownership and greater overall satisfaction.

### **Newmerix for PeopleSoft**

Newmerix for PeopleSoft is an application lifecycle management suite designed to strategically manage the lifecycle of change across Oracle's PeopleSoft Enterprise environments. It helps enable IT organizations to reduce operating costs and exceed the demands of their user business partners. Newmerix effectively and efficiently delivers testing, configuration management, change management and release management.

Newmerix for PeopleSoft enables customized automated and audited change and release management tasks that enable businesses to control their PeopleSoft Enterprise applications. The product is comprised of three modules that operate independently as well as in unison: Newmerix Change™, Newmerix Test™ and Newmerix Control™. The Newmerix products have

been built specifically for PeopleSoft Enterprise applications and support all applications running under the recently released Oracle PeopleTools 8.50 and PeopleTools 8.4x versions.

- Newmerix Change integrates with PeopleSoft Enterprise to help achieve consistent and business-driven change, configuration and release management as well as enforceable regulatory compliance.
- Newmerix Test uses PeopleTools metadata to help lower the cost of testing changes while speeding test cycles to ensure predictable release cycles.
- Newmerix Control integrates with Test and Change to provide an overarching command center to manage the entire lifecycle of change from the request stage through deployment and training.

### **About Oracle Validated Integration**

Oracle Validated Integration through the Oracle PartnerNetwork gives customers confidence that integrations between Oracle Applications and complementary partner solutions have been validated and the products work together as designed. This can help reduce risk, improve system implementation cycles and provide for smoother upgrades and simpler maintenance. Oracle Validated Integration applies a rigorous technical process to review the integrations of third-party software to Oracle Applications products, including productized repeatable integrations from system integrators. Oracle provides access to Oracle Applications software, tools, technical resources and training to assist partners in developing integrations based on Oracle standards and best practices. Partners who have successfully validated their integrations are authorized to use the “Oracle Validated Integration” logo. For more information, please visit Oracle.com at [www.oracle.com/us/partnerships/solutions/index.html](http://www.oracle.com/us/partnerships/solutions/index.html).

### **About Oracle PartnerNetwork**

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success. To find out more visit [www.oracle.com/partners](http://www.oracle.com/partners).

### **About Beacon Application Services**

Beacon Application Services is a leading integrator of Oracle PeopleSoft Enterprise application software. With nearly 300 successful implementation and upgrade projects since 1992, Beacon has developed an outstanding reputation for customer satisfaction. Beacon acquired the Newmerix software tools in 2009. Headquartered in Framingham, Mass., Beacon has over 100 Certified Consultants nationwide focusing on PeopleSoft applications, including Human Capital Management, Financials and Supply Chain. For more information, please visit [www.beaconservices.com](http://www.beaconservices.com).

**Trademarks**

Oracle and Java are registered trademarks of Oracle and/or its affiliates.

###

**For Further Information Please Contact:**

George Cohen

GCC, Inc.

617 325 0011

George@gccpr.com