

BEACON APPLICATION SERVICES CORPORATION

Beacon Application Services Corporation is a leading integrator of **PeopleSoft® Enterprise** application software. Beacon has delivered to the needs of nearly 300 customers by providing the most experienced business professionals in the industry. Since 1990, our goal has been to provide our customers with top-notch people, experienced with and supported by major vendors. Our solid team of professionals with 15-20 years experience helps leading organizations adopt new technologies to improve productivity, efficiency, bottom line and overall company performance.

Implementations

Beacon's Implementation Model is based on delivering maximum ROI from your newly acquired PeopleSoft system. Our methodology, which consists of guidance, samples, templates and techniques, was developed over the past 15 years and is focused exclusively on PeopleSoft Enterprise systems.

Beacon has a long history of delivering on-time, on-scope, on-budget implementations. Not sometimes, always. Our approach is to provide best practice expertise, leverage the knowledge, goals and strategic objectives of our customers and translate them into PeopleSoft software solutions. As a normal matter of course, Beacon leverages our knowledge base of PeopleSoft implementations through proven work products.

We want to focus on moving your business to more efficient and effective levels, not on simply delivering product knowledge that you would expect an experienced partner to provide.

Implementation teams are carefully selected to not only provide the requisite skill sets, but also industry proficiency. We lend our customers product, technical and business expertise, uncovering critical success factors and putting together a concrete plan to address them.

Upgrades

Upgrading your PeopleSoft system is essential to keeping pace with changing technology, regulatory and functional enhancements. Beacon understands that you seek an upgrade partner who is committed to success through a participatory approach focused on tangible benefits, maximizing small teams of cost-effective resources that are experienced in upgrades. Beacon is best poised to accomplish these goals.

Harnessing the power of experience, Beacon employs proven tools that can be leveraged to make your upgrade project a success and minimize risk. Comprehensive test plans are built and procedures are updated to ensure a smooth deployment with minimal business interruption.

We understand that your business will not come to a halt during the upgrade and our responsibility is to help you overcome the challenges and conflicts of day-to-day operations. It is our duty to maximize your end users time through effective knowledge transfer of new features, functions and navigation. It is our goal to help you enjoy new functionality to create a paperless environment.

Archiving

At the center of the complex PeopleSoft environment is the data. Degraded performance and slower response times created by data volumes are not new issues, but do require new solutions. The traditional approach of buying more capacity no longer meets today's IT budget demands, and never did solve the underlying problem – continued database growth.

Beacon partners with industry leading archive vendor IBM (formerly Princeton Softech) to jointly develop the integration between Optim technology for Data Growth and PeopleSoft Enterprise Financial Management, Supply Chain Management and Human Capital Management Solutions. The archiving process is fully integrated with PeopleTools and allows for parameter driven control over what data to archive and when. Whether scheduled or on-demand, the PeopleSoft solution will ensure your high volume transactions are always available for reporting and inquiry.

Building off of our joint development work, Beacon's service offering includes installation, implementation and best practice direction for your PeopleSoft archive solution. Beacon's PeopleSoft and archiving expertise provides the ability to tailor the archiving solution to meet your company's specific requirements, including expanding the framework to other application tables.



*The Right People
The Right Solutions*

Complete Service Solutions

Implementations

Upgrades

Archiving

Application Management

**Support, Maintenance
& Fixes**

Infrastructure





BEACON

959 Concord Street

Suite 250

Framingham, MA 01701

Tel: 508-663-4433

www.beaconservices.com

Application Management

Once up and running on your PeopleSoft systems, Beacon offers on-site and offshore options for application management to allow our customers' personnel to focus on more strategic initiatives. Allowing Beacon to manage your PeopleSoft systems frees you from the responsibility of maintaining and configuring applications to meet the on-going business requirements of your organization.

Managing your applications requires expertise, discipline, and strong prioritization skills to ensure a sensible plan for supporting existing and anticipated business initiatives. A multi-year plan provides a roadmap for your PeopleSoft systems executed by your Beacon team. Managing your applications means more than simply responding to issues – it means creating increased value from your systems through application of streamlined business processes and continual enhancement. Of course, technical troubleshooting, tuning, minor application enhancements, report and interface development, help desk support are among the services offered and supported by SLAs.

Additionally, with our flex staffing model, a minimum of 1 FTE can be used across any application area for specific expertise offered by any of our PeopleSoft certified consultants.

Predictable costs. Predictable results.

Support, Maintenance & Fixes

Maintaining the pure technology supporting your business users creates spikes in staffing levels. Many times the application of non-critical fixes, bundles and service packs are deferred until it is too late. Trouble arises. Critical processes don't work. Annual regulatory requirements cannot be met without a Herculean effort to identify and apply the necessary fixes. Upgrades are extended as you bring the system up to conformance.

Through Beacon's annual support, maintenance and fix program, you'll never have to worry about keeping pace again.

Infrastructure

Creating a sensible environment for your PeopleSoft system – whether it be a new implementation or upgrade from client/server – is not a trivial task. Creating an application ready infrastructure that meets the performance needs of your business community can make the difference in acceptance of the new system.

Beacon offers comprehensive on-site and offshore infrastructure services to address the initial and on-going needs of your PeopleSoft infrastructure. Knowing that you have engaged experts that know and understand the application, technology, hardware, database and operating systems puts you in the hands of a partner with full visibility to your needs.